

Over 25 years of investment success driven by growing and building companies.

Founded in 1997, Saw Mill Capital is a lower middle-market private equity firm based in the suburbs of New York. We are growth focused investors that invest for the long run, beyond our ownership period. We don't flip businesses; we build stronger businesses.

## INVESTMENT CRITERIA

- Successful entrepreneurial companies with a track record of growth
- Strong industry dynamics
- Driven to scale with multiple paths for growth
- Capacity for investment
- Strong management teams, or planned management transitions
- Owned by entrepreneurs, families, private equity groups, and corporations
- US & Canada HQ

**\$3–25m**  
ANNUAL  
ADJUSTED EBITDA

**\$15–75m**  
EQUITY  
CHECK SIZE

Control Investments

Industrial Services  
Professional Services  
Engineered Products

## BY THE NUMBERS

**\$435m** CURRENT FUND SIZE

**27+**  
YEAR HISTORY

**20**  
YEAR AVG. SENIOR TEAM TENURE

**13**  
INVESTMENT PROFESSIONALS

**3**  
PERSON IN-HOUSE RESEARCH TEAM

**27**  
PLATFORM INVESTMENTS

**11**  
COMPANIES SEEKING ADD-ONS

## UNIQUE IN-HOUSE RESEARCH

Understanding industry dynamics drives superior returns, so we deploy our dedicated three-person team to:

- Support investment growth and success throughout lifecycles
- Develop robust investment theses with high conviction
- Accelerate diligence and execution speed with greater certainty to close
- Collaborate with management teams to shape growth strategies, seize opportunities, and navigate market challenges

## HOW WE OPERATE

We stand behind our companies and management teams

- One dedicated deal team throughout the investment cycle
- Support management without day-to-day involvement
- Operationally minded investors without using operating partners
- Build tailored, industry-relevant board of directors for each company

## CONTACT US

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## Saw Mill Capital

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## AREAS OF FOCUS

### Industrial Services

- Facility Services
- Environmental Services
- Construction and Engineering Services
- Energy, Infrastructure, and Utility Services
- Equipment Services and Rental
- Testing, Inspection, Compliance, and Certification
- Automation and Integration Services
- Transportation and Logistics

### Professional & Consumer Services

- Residential Homeowner Services
- Education and Training
- Automotive Service and Repair
- Senior Living Facility Services
- Insurance-Claim Related
- Small Business and Prosumer
- Training and Certification
- Compliance
- Business Process Outsourcing
- Specialty Consulting Services
- IT Managed Services

### Specialty Distribution & Engineered Products

- Paper and Packaging
- Industrial Technology and Automation
- Energy Technology
- Aftermarket Automotive
- Healthcare Products and Equipment
- Building Products
- Interior Furnishings
- Plastics

## SELECT CURRENT INVESTMENTS

September 2019

ARCXIS



Engineering, inspection, energy efficiency, and related services for residential construction

November 2017

Climate Pros



Refrigeration and HVAC maintenance, repair and installation services

January 2017

Complete Automation Solutions



Designer, distributor, and integrator of automation solutions

October 2021

Industrial Refrigeration Pros



Construction, repair and maintenance services for industrial refrigeration systems

June 2019

Let's Pave



Outsourced commercial parking lot maintenance and repair services

March 2021

Nemo Tile & Stone



Distributor of tile and stone for residential and commercial construction

May 2024

Pro Max Fence Systems



Installation and repair services for non-residential fencing

May 2023

RAFTRx Roofing + Exteriors



Residential roofing repair and maintenance services

December 2021

Rasa Floors



Flooring installation services for multi-family residential market

November 2023

Southern Aluminum



Manufacturer of linenless tables and hospitality furniture

December 2021

Versatrim



Manufacturer of floor molding and trim for residential applications